



EFRI

International Business Workshops

Rijeka, CROATIA, March 6th - 12th 2023



MORE THAN 100

INTERNATIONAL

SATISFIED

PARTICIPANTS!

SPECIAL PRICE!

ONLY 200€!*

INVEST IN

YOURSELF!

Get 6
ECTS!

Learn
& have
fun!

WEB:

<https://bit.ly/efriibw>

<https://tomislavgalovic.com/ibw.html>

E-MAIL: ibw@efri.hr



**WE PROVIDE INDIVIDUAL AND
GROUP
STUDENT DISCOUNTS!**

*COVERS LECTURES,
WORKSHOPS, STUDY MATERIALS,
REFRESHMENTS, INTERNET
ACCESS, ENTERTAINMENT
PROGRAMME. VAT (25%) IS
INCLUDED INT THE PRICE.



Contact us!

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UNIVERSITY OF RIJEKA
FACULTY OF ECONOMICS
AND BUSINESS



NHL
STENDEN
university of
applied sciences

EARLY SPRING EDITION 2023

EFRI
IBW

Informal part

includes various leisure activities and social gatherings (partying, dinners..).

UNIRI/EFRI Certificate

After finishing EFRI IBW, participants will be awarded with 6 ECTS Certificate!***



6 Days of Learning Experience Offer:

- Lectures from domestic and international lecturers & student workshops
- Company visits
- Entertainment

Besides other guest lecturers, the lecturer is Associate Professor Tomislav Galović, PhD. He lectures several subjects like Business Negotiation, International Business 1, International Business 2 etc. He is scientific project leader, and author of three books, several book chapters, various scientific and professional papers. Participates in many international conferences and courses. Guest lecturer in private & public sector.

Official Programme

- MODULE 1. Business negotiation
- MODULE 2. Communication in business negotiation
- MODULE 3. International negotiation
- MODULE 4. Participant's presentations and assignments



***NUMBER OF ECTS CREDITS
DEPENDS UPON
AUTONOMOUS DECISION OF STUDENT'S UNIVERSITY.